

CONTENTS

I. Past and Present Incentive Study	17
II. Productivity and Earnings in Manufacturing	38
III. Attitudes and Reactions of Factory Workers	98
IV. Incentives and Productivity in Laundries	138
V. Incentives and Shop Productivity in Co-Operative Societies	170
VI. Additional Evidence and Extension of Incentives to Services	194
VII. Trade Union and Labor Reactions to the Application of Incentives and the Industrial Relations	
Background in Factory	219
VIII. A Summary	263
Appendices	275